

AFFECT CHANGE...

Or at least, be aware of the changes affecting your industry. The laws that govern the insurance industry change all the time, and being informed is one of the greatest assets you can offer your clients and protect yourself. You may log into www.nahu.org, www.tahu.org, or www.fwahu.com and read the most current information affecting the insurance industry.

- ◆ It is your duty to protect your industry.
- ◆ You can even affect the process of how items make it to the state law and become bills...all the to laws. There are simple ways to get involved and they are described on these sites in addition to our meetings. TAHU has its own lobbyist and you have access to him as well.
- ◆ Meet local, state, and national politicians and be heard by them.
- ◆ Our organization is directly influential in affecting laws. Protect your industry and your career. You can impact laws by making your voice heard at the local, state, and national levels.

MEMBERSHIP BENEFITS

The Fort Worth Association of Health Underwriters (FWAHU) is a local chapter of the National Association of Health Underwriters (NAHU) and state level (TAHU). Here's just a few of the fantastic benefits you'll enjoy when you become a member of FWAHU:

Network

- ◆ NAHU represents more than 20,000 licensed health insurance agents, brokers, consultants, and benefit professionals who service the health insurance needs of large and small employers as well as individuals. TAHU has about 2000 members statewide and locally the FWAHU chapter has approximately 200 members . FWAHU provides opportunities to network with other agents/ reps in many sectors of the insurance industry such as group health, individual and supplemental products, and Medicare plans.
 - ◆ Locally on a monthly basis (throughout the year we have statewide and even national events).
 - ◆ If you are a rep, this is a way to stay present in front of your agents and potential agents.
 - ◆ If you are an agent this is a great way to develop relationships with your reps. You may need them to rush something for you, enroll a group in your absence, push something through UW on a tight deadline, etc.
 - ◆ Exchange leads, information, ideas, make lifelong friends, serve on boards, or committees.



Real Answers/Real Time

- ◆ The state TAHU Cafe is an email based forum where members share information on laws, products, carriers, and other insurance related material across the state. You can receive answers within seconds and at the longest, a day or two.
 - ◆ The NAHU Broker to Broker email forum allows you to post your insurance questions to thousands of other agents around the country and get answers from people who have been in your shoes.



Continuing Education Classes

- ◆ Educate yourself, your staff, (and your clients) depending on the event.
 - ◆ CE is offered locally at most of FWAHU's monthly meetings, usually the second Thursday of each month.
 - ◆ Several of these are offered at discounts and/or include lunch. Topics are always relevant and change with the needs of our industry.



Public Service

- ◆ There are opportunities to serve your community through our service projects for organizations such as Gil's Children's Services, Halo Project, Carnall's Kids, and others through the year.



NAHU lobbies to protect your rights to offer insurance services to consumers. We believe that everyone should have access to affordable, quality healthcare insurance. We are firmly committed to the idea that independent insurance agents provide the best means of presenting affordable insurance options to the public. Again, TAHU has our own lobbyist to whom you have access.